UNDERSTANDING INTU METROCENTRE: A SHOPPING CENTRE SERVING A MIXED DEMOGRAPHIC





intu Metrocentre is Europe's largest covered shopping and leisure centre. Sitting within the top 1% of UK centres, it currently draws in a footfall of 21m.

CENTRE OVERVIEW

21m **FOOTFALL**

2nd **TOP NORTH EAST**

CATCHMENT

QUATERNARY

TOP UK CENTRES REGIONAL MALL

HIGHER

THAN THE

AVERAGE

SQ FT OF RETAIL, **CATERING & LEISURE**

2.0m

0.7m

ZARA

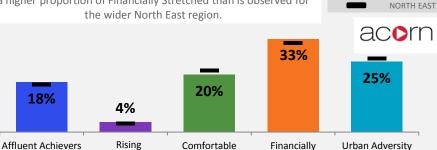
ALLSAINTS

KAREN MILLEN

FIVE GUYS BURGERS and FRIES

MIXED DEMOGRAPHIC

Intu Metrocentre's catchment has a mixed demographic, attracting a higher proportion of Financially Stretched than is observed for the wider North East region.



Communities

HOUSEHOLD SPEND HIGHER THAN THE NORTH EAST AVERAGE

CLOTHING & FOOTWEAR

PERSONAL CARE

CATERING

NORTH

FAST

£32.7k

Streched

Shoppers within the intu Metrocentre

> and disposable income above the average,

iMC CATCHMENT

within the North East region.

catchment have a household

40%

GEOGRAPHICAL COVERAGE

With a catchment population of 2m, the intu Metrocentre catchment is expected to spend £4.5b on comparison goods each year. The centre is expected to have a market share of 15% within the catchment.

AVAILABLE SPEND



£4,461m

SPEND POTENTIAL



£661m

MARKET SHARE



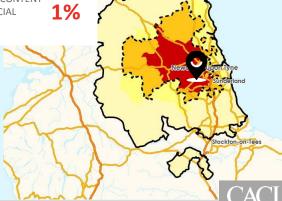
14.8%

% ABC1 IN THE **CATCHMENT**



POPULATION 0.4m **PRIMARY** 0.4m **TERTIARY**







DISPOSABLE

INCOME

£16.1k

INTU

METROCENTRE

£33.5k

Prosperity

£15.8k